



THE DIGITAL RENAISSANCE

# Creating business service opportunities

Interim Report 2014

# ...with the digital revolution

## Christie Group provides a portfolio of over 40 professional business services for the leisure, retail and care sectors.

These include surveying, valuation, agency, consultancy, finance, insurance, stock control and business software solutions.

Our focus on a limited number of sectors gives us an unrivalled market awareness in each of these areas.

The results: a greater understanding of our clients' operations and a heightened ability to help them improve efficiency, enhance trading profits and increase the value of their businesses. In these ways, and through our innovative use of technology, we have built a reputation for making a significant contribution to our clients' commercial success.

### Professional Business Services

The expertise offered by Christie + Co, Christie Finance and Christie Insurance covers all aspects of valuing, buying, selling, developing, financing and insuring a wide variety of businesses. Its scope is complemented by the comprehensive appraisal and project management services available from Pinders.

### Stock & Inventory Systems & Services

Orridge and Venners are the leading specialists in stock control and inventory management services. Orridge specialises in all fields of retail, Venners focuses on the hospitality sector and Vennersys provides software and systems to the leisure and hospitality sectors.

## Contents

- 1 Highlights
- 2 Chairman's statement
- 4 Consolidated interim income statement
- 5 Consolidated interim statement of comprehensive income
- 6 Consolidated interim statement of changes in shareholders' equity
- 7 Consolidated interim statement of financial position
- 8 Consolidated interim statement of cash flows
- 9 Notes to the consolidated interim financial statements
- 17 Company information
- 18 Shareholder information
- 19 Directory

# Our brands

**Christie+Co**  
BUSINESS INTELLIGENCE



**ORRIDGE**  
the Company that Counts

**VENNERS**  
Excellence in Audit



## Professional Business Services

### Christie + Co

Christie + Co is a leading specialist firm providing business intelligence in the hospitality, leisure, care and retail sectors. A market leader in its sectors, it employs the largest teams of sector specialists in the UK providing professional agency and advisory services.

[www.christie.com](http://www.christie.com) [www.christiecorporate.com](http://www.christiecorporate.com)

### Christie Finance

Christie Finance has over 30 years' experience in financing businesses in the hospitality, leisure, care and retail sectors. Christie Finance prides itself on its speed of response to client opportunities and its strong relationships with finance providers.

[www.christiefinance.com](http://www.christiefinance.com)

### Christie Insurance

With over 30 years' experience arranging business insurance in the hospitality, leisure, care and retail sectors, Christie Insurance is a leading company in its markets. It delivers and exceeds clients' expectations in terms of the cost of their insurance and the breadth of its cover.

[www.christieinsurance.com](http://www.christieinsurance.com)

### Pinders

Pinders is the UK's leading specialist business appraisal, valuation and consultancy company, providing professional services to the licensed, leisure, retail and care sectors, and also the commercial and corporate business sectors. Pinders staff use business analysis and surveying skills to look at the detail of businesses to arrive at accurate assessments of their trading potential and value.

[www.pinders.co.uk](http://www.pinders.co.uk) [www.pinderpack.com](http://www.pinderpack.com)

## Stock & Inventory Systems & Services

### Orridge

Orridge is Europe's longest established stocktaking business and specialises in all fields of retail stocktaking including high street, warehousing and factory operations. Orridge prides itself on the speed with which it supplies high-quality management information to its clients.

[www.orridge.co.uk](http://www.orridge.co.uk) [www.orridge.eu](http://www.orridge.eu)

### Venners

The leading supplier of stocktaking, inventory, consultancy services and related stock management systems to the hospitality industry. Venners is the largest and longest established stock audit company in the sector in the UK and is growing in mainland Europe.

[www.venners.co.uk](http://www.venners.co.uk)

### Vennersys

Vennersys operates in the UK and North America and delivers turnkey EPoS and ticketing systems to visitor attractions such as historic houses and estates, museums, zoos, safari parks, aquaria and cinemas. It has over 20 years' experience delivering purpose-designed solutions for clients' ticketing, admissions, EPoS and food and beverage sales requirements.

[www.vennersys.co.uk](http://www.vennersys.co.uk) [www.vennersys.ca](http://www.vennersys.ca)

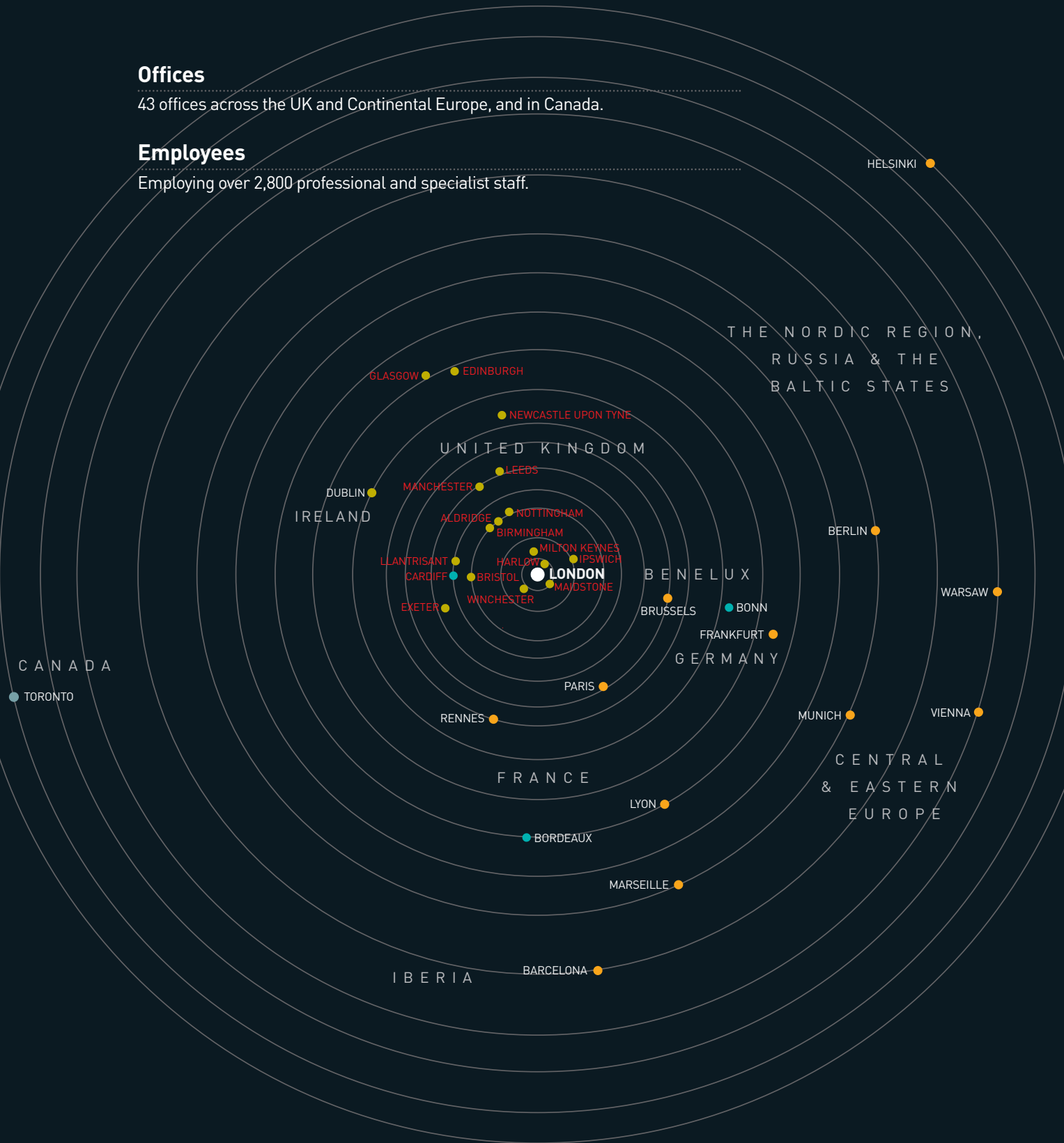
# Where we are

## Offices

43 offices across the UK and Continental Europe, and in Canada.

## Employees

Employing over 2,800 professional and specialist staff.



# Highlights

- Revenue for the first half up 14.4% to £29.4m (2013: £25.7m)
- £1.1m increase in operating profit before exceptional items to £0.8m (2013: £0.3m loss)
- Basic earnings per share up 5p per share to 1.74p (2013: 3.26p negative eps)
- Interim dividend increased by 50% to 0.75p per share (2013: 0.5p per share)
- Corporate M&A instructions provide basis for expectation of a strong full year result

**“Our first half performance and the activity we continue to see provides us with confidence that we will deliver a much improved result for the year as a whole, driven by a resurgent UK M&A market.”**

**David Rugg**, Chief Executive

# Chairman's statement

**“I am pleased to report a first-half operating profit before exceptional items of £0.8m (2013: £0.3m loss) which is in line with the positive outlook presented in my AGM statement in June.”**

**This £1.1m improvement in the H1 operating result before exceptional items follows a 14.4% increase in revenue to £29.4m (2013: £25.7m).**

## **Professional Business Services**

Our corporate Mergers & Acquisitions activity has been both intense and successful, with our UK operations leading the recovery in what has been an encouraging six months. The rewards of this activity have continued to accrue across the summer and, with our pipelines fully charged, we anticipate the delivery of a strong second-half result.

M&A activity has continued apace. Owners of companies trading in our sectors increasingly appreciate how a detailed knowledge of industry demands and focus coupled with the long term trust of the national, regional and local players allows us a “rifle shot” approach when desired to deliver both a quick and timely transaction at the best available terms.

First half instructions in the hotel sector included the recently completed sale of QMH Hotels for the owning consortium as well as LRG's disposal of 19 Holiday Inn hotels for a price significantly above the £70 million guide price. Christie + Co have also been instructed to market De Vere Group's Golf & Resort Hotels, with a value of over £160m.

Our consultants carried out advisory work on a number of non-performing loan portfolios, including a circa €4bn NPL portfolio in Spain which includes a significant number of hotels.

In the Care arena, we sold Caring Daycare Nurseries, a group of 12 children's day nurseries, to Busy Bees Ltd. We also acted for Mencap in the sale of 3 Educational Colleges to GI Partners' backed Cambian Group.

We have sold pubs to Wetherspoons since their inception and were pleased to add Browns Hotel in Tavistock to their portfolio. We were pleased to advise a mainstream fast food franchise in releasing equity – an illustration of our knowledge in the fast food sector. This is complemented by Venners Food Services Consultancy.

Our Pharmacy agency division was pleased to report the sale of 11 community pharmacies to AMG Healthcare, the major shareholder of which is buying group Avicenna plc.

Pinders' building division has been newly appointed to work on behalf of British Telecom. Building inspection reports were also prepared for Majestic Bingo on the Top Ten Bingo portfolio.

Christie Finance has established a specialist Medical Sector team to assist the funding of pharmacies, GPs' and dental surgeries and veterinary practices.

The regulation of consumer credit introductions has moved from the OFT to the FCA. Our belief is that a number of competitors will not choose to seek full authorisation, affording increased opportunity for those which remain.

The purpose of insurance is to meet losses. Christie Insurance were pleased to assist our client in being able to re-open the Cambridge Arms Hotel in the space of four days, following a fire.



**“Business values are rising, volumes are increasing and we are well placed to benefit from a European recovery.”**

### **Stock & Inventory Systems & Services**

Three planned events have enabled us to continue to grow revenue in our Stock & Inventory Systems & Services division at the expense of a short term impact on operating profit. These moves will facilitate the further growth of the businesses concerned and allow us to safeguard continuing underlying profitability.

When we acquired our German based retail stocktaking business in September 2013, we knew that its revenues were heavily biased towards the second half of the year. This continues to be the case. Moving forward, we are pursuing further new work for H1 2015 to better balance our German trade.

We have just finished writing a new stocktaking system for our hospitality stocktaking business Venners, appropriately called Next Generation. We will introduce this to clients progressively through to April 2015. This system is designed to deliver real-time reporting and online access, delivery and consumption of data and margin and revenue analysis to our clients. We believe it is a marked improvement over our existing system and ahead of any commercially scalable solution we know of.

In Vennersys we have finished an online merchandising system which operates as a stand-alone module of our new visitor attraction software encompassing online ticketing, event control, point of sale and customer relationship management.

Recent new clients included Carphone Warehouse, Swarovski in Belgium, Holland and Germany and Molton Brown, Harveys of Lewes, St. Austell Brewery and Novus Leisure.

From October this year we will accommodate the knock-on effect of an increase in minimum wage.

Whilst we await any legislation relating to zero hour contracts, it is noteworthy that our day rate staff each currently work approximately 96% of the hours of their full time equivalents.

### **Outlook**

UK trading is set fair for our second half. We continue carefully to expand whilst our business continues to grow organically. The sectors we operate in are buoyant, too. We expect to report a strong outcome for the year with the potential for further improvement once the recovery in mainland Europe materialises.

On your behalf, I thank our management and staff for some truly excellent achievements.

The Board have declared an increased interim dividend of 0.75p per share (2013: 0.50p per share) which will be paid on 17 October 2014 to shareholders on the register on 26 September 2014.

**Philip Gwyn**  
Chairman

# Consolidated interim income statement

|                                                                                            | Note | Half year to<br>30 June 2014<br>(Unaudited)<br>£'000 | Half year to<br>30 June 2013<br>(Unaudited)<br>£'000 | Year ended<br>31 December 2013<br>£'000 |
|--------------------------------------------------------------------------------------------|------|------------------------------------------------------|------------------------------------------------------|-----------------------------------------|
| <b>Continuing operations:</b>                                                              |      |                                                      |                                                      |                                         |
| Revenue                                                                                    | 4    | 29,406                                               | 25,702                                               | 54,154                                  |
| Employee benefit expenses                                                                  |      | (19,839)                                             | (18,580)                                             | (36,121)                                |
|                                                                                            |      | 9,567                                                | 7,122                                                | 18,033                                  |
| Depreciation and amortisation                                                              |      | (273)                                                | (308)                                                | (564)                                   |
| Impairment credit/(charge)                                                                 |      | –                                                    | 77                                                   | (53)                                    |
| Other operating expenses                                                                   |      | (8,479)                                              | (7,164)                                              | (15,849)                                |
| <b>Operating profit/(loss) before exceptional items</b>                                    | 4    | <b>815</b>                                           | <b>(273)</b>                                         | <b>1,567</b>                            |
| Exceptional items*                                                                         |      | –                                                    | (396)                                                | (442)                                   |
| <b>Operating profit/(loss) after exceptional items</b>                                     |      | <b>815</b>                                           | <b>(669)</b>                                         | <b>1,125</b>                            |
| Finance costs                                                                              |      | (53)                                                 | (52)                                                 | (120)                                   |
| Finance income                                                                             |      | –                                                    | –                                                    | 4                                       |
| Pension scheme finance costs                                                               |      | (124)                                                | (8)                                                  | (468)                                   |
| Total finance charge                                                                       |      | (177)                                                | (60)                                                 | (584)                                   |
| <b>Profit/(loss) before tax from continuing operations</b>                                 |      | <b>638</b>                                           | <b>(729)</b>                                         | <b>541</b>                              |
| Taxation                                                                                   | 5    | (311)                                                | (67)                                                 | (351)                                   |
| <b>Profit/(loss) for the period after tax from continuing operations</b>                   |      | <b>327</b>                                           | <b>(796)</b>                                         | <b>190</b>                              |
| <b>Discontinued operations:</b>                                                            |      |                                                      |                                                      |                                         |
| Profit/(loss) for the period from discontinued operations                                  | 6    | –                                                    | (29)                                                 | (29)                                    |
| <b>Profit/(loss) for the period after tax</b>                                              |      | <b>327</b>                                           | <b>(825)</b>                                         | <b>161</b>                              |
| <b>Profit/(loss) for the period after tax attributable to:</b>                             |      |                                                      |                                                      |                                         |
| Equity shareholders of the parent                                                          |      | 458                                                  | (824)                                                | 212                                     |
| Non-Controlling interest                                                                   |      | (131)                                                | (1)                                                  | (51)                                    |
|                                                                                            |      | <b>327</b>                                           | <b>(825)</b>                                         | <b>161</b>                              |
| <b>Earnings per share – pence</b>                                                          |      |                                                      |                                                      |                                         |
| Profit/(loss) attributable to the equity holders of the Company                            |      |                                                      |                                                      |                                         |
| – Basic                                                                                    | 7    | 1.74                                                 | (3.26)                                               | 0.82                                    |
| – Fully diluted                                                                            | 7    | 1.66                                                 | (3.26)                                               | 0.80                                    |
| Profit/(loss) from continuing operations attributable to the equity holders of the Company |      |                                                      |                                                      |                                         |
| – Basic                                                                                    | 7    | 1.74                                                 | (3.15)                                               | 0.93                                    |
| – Fully diluted                                                                            | 7    | 1.66                                                 | (3.15)                                               | 0.91                                    |

\*Exceptional costs for the half year to 30 June 2013 and year to 31 December 2013 relate to the restructuring of operations. There are no such costs in the half year to 30 June 2014.

# Consolidated interim statement of comprehensive income

|                                                                                                               | Half year to<br>30 June 2014<br>(Unaudited)<br>€'000 | Half year to<br>30 June 2013<br>(Unaudited)<br>€'000 | Year ended<br>31 December 2013<br>€'000 |
|---------------------------------------------------------------------------------------------------------------|------------------------------------------------------|------------------------------------------------------|-----------------------------------------|
| <b>Profit/(loss) for the period after tax</b>                                                                 | <b>327</b>                                           | <b>(825)</b>                                         | <b>161</b>                              |
| <b>Other comprehensive income/(losses):</b>                                                                   |                                                      |                                                      |                                         |
| <i>Items that may be reclassified subsequently to profit or loss:</i>                                         |                                                      |                                                      |                                         |
| Exchange differences on translating foreign operations                                                        | 17                                                   | (4)                                                  | 46                                      |
| <b>Net other comprehensive income/(losses) to be reclassified to profit or loss in subsequent periods</b>     | <b>17</b>                                            | <b>(4)</b>                                           | <b>46</b>                               |
| <i>Items that will not be reclassified to profit or loss:</i>                                                 |                                                      |                                                      |                                         |
| Actuarial (losses)/gains on defined benefit plans                                                             | (2,393)                                              | 1,499                                                | 4,839                                   |
| Income tax effect                                                                                             | 443                                                  | (315)                                                | (1,183)                                 |
| <b>Net other comprehensive (losses)/income not being reclassified to profit or loss in subsequent periods</b> | <b>(1,950)</b>                                       | <b>1,184</b>                                         | <b>3,656</b>                            |
| <b>Other comprehensive (losses)/income for the period, net of tax</b>                                         | <b>(1,933)</b>                                       | <b>1,180</b>                                         | <b>3,702</b>                            |
| <b>Total comprehensive (losses)/income for the period</b>                                                     | <b>(1,606)</b>                                       | <b>355</b>                                           | <b>3,863</b>                            |
| <b>Total comprehensive (losses)/income attributable to:</b>                                                   |                                                      |                                                      |                                         |
| Equity shareholders of the parent                                                                             | (1,475)                                              | 356                                                  | 3,914                                   |
| Non-controlling interest                                                                                      | (131)                                                | (1)                                                  | (51)                                    |
|                                                                                                               | <b>(1,606)</b>                                       | <b>355</b>                                           | <b>3,863</b>                            |

# Consolidated interim statement of changes in shareholders' equity

|                                                           | Share capital<br>£'000 | Fair value and other reserves<br>£'000 | Cumulative translation adjustments<br>£'000 | Retained earnings<br>£'000 | Non-controlling interest<br>£'000 | Total equity<br>£'000 |
|-----------------------------------------------------------|------------------------|----------------------------------------|---------------------------------------------|----------------------------|-----------------------------------|-----------------------|
| <b>Half year to 30 June 2013 (Unaudited)</b>              |                        |                                        |                                             |                            |                                   |                       |
| <b>Balance at 1 January 2013</b>                          | 505                    | 4,688                                  | 457                                         | (10,113)                   | (75)                              | (4,538)               |
| (Loss)/profit for the period after tax                    | –                      | –                                      | –                                           | (824)                      | (1)                               | (825)                 |
| Other comprehensive income                                | –                      | –                                      | (4)                                         | 1,184                      | –                                 | 1,180                 |
| <b>Total comprehensive (losses)/income for the period</b> | –                      | –                                      | (4)                                         | 360                        | (1)                               | 355                   |
| Movement in respect of employee share scheme              | –                      | 53                                     | –                                           | (23)                       | –                                 | 30                    |
| Employee share option scheme:                             |                        |                                        |                                             |                            |                                   |                       |
| – value of services provided                              | –                      | 43                                     | –                                           | –                          | –                                 | 43                    |
| Proceeds from shares issued                               | 26                     | 758                                    | –                                           | –                          | –                                 | 784                   |
| <b>Balance at 30 June 2013</b>                            | 531                    | 5,542                                  | 453                                         | (9,776)                    | (76)                              | (3,326)               |

|                                                         | Share capital<br>£'000 | Fair value and other reserves<br>£'000 | Cumulative translation adjustments<br>£'000 | Retained earnings<br>£'000 | Non-controlling interest<br>£'000 | Total equity<br>£'000 |
|---------------------------------------------------------|------------------------|----------------------------------------|---------------------------------------------|----------------------------|-----------------------------------|-----------------------|
| <b>Year ended 31 December 2013 (Audited)</b>            |                        |                                        |                                             |                            |                                   |                       |
| <b>Balance at 1 January 2013</b>                        | 505                    | 4,688                                  | 457                                         | (10,113)                   | (75)                              | (4,538)               |
| Profit/(loss) for the year after tax                    | –                      | –                                      | –                                           | 212                        | (51)                              | 161                   |
| Other comprehensive income                              | –                      | –                                      | –                                           | 3,656                      | –                                 | 3,656                 |
| Exchange differences on translating foreign operations  | –                      | –                                      | 46                                          | –                          | –                                 | 46                    |
| <b>Total comprehensive income/(losses) for the year</b> | –                      | –                                      | 46                                          | 3,868                      | (51)                              | 3,863                 |
| Transfer of non-controlling interest on liquidation     | –                      | –                                      | –                                           | (75)                       | 75                                | –                     |
| Movement in respect of employee share scheme            | –                      | 19                                     | –                                           | (23)                       | –                                 | (4)                   |
| Employee share option scheme:                           |                        |                                        |                                             |                            |                                   |                       |
| – value of services provided                            | –                      | 61                                     | –                                           | –                          | –                                 | 61                    |
| Proceeds from shares issued                             | 26                     | 758                                    | –                                           | –                          | –                                 | 784                   |
| Dividends paid                                          | –                      | –                                      | –                                           | (257)                      | –                                 | (257)                 |
| <b>Balance at 31 December 2013</b>                      | 531                    | 5,526                                  | 503                                         | (6,600)                    | (51)                              | (91)                  |

|                                                           | Share capital<br>£'000 | Fair value and other reserves<br>£'000 | Cumulative translation adjustments<br>£'000 | Retained earnings<br>£'000 | Non-controlling interest<br>£'000 | Total equity<br>£'000 |
|-----------------------------------------------------------|------------------------|----------------------------------------|---------------------------------------------|----------------------------|-----------------------------------|-----------------------|
| <b>Half year to 30 June 2014 (Unaudited)</b>              |                        |                                        |                                             |                            |                                   |                       |
| <b>Balance at 1 January 2014</b>                          | 531                    | 5,526                                  | 503                                         | (6,600)                    | (51)                              | (91)                  |
| Profit/(loss) for the period after tax                    | –                      | –                                      | –                                           | 458                        | (131)                             | 327                   |
| Other comprehensive (losses)                              | –                      | –                                      | –                                           | (1,950)                    | –                                 | (1,950)               |
| Exchange differences on translating foreign operations    | –                      | –                                      | 17                                          | –                          | –                                 | 17                    |
| <b>Total comprehensive income/(losses) for the period</b> | –                      | –                                      | 17                                          | (1,492)                    | (131)                             | (1,606)               |
| Movement in respect of employee share scheme              | –                      | (132)                                  | –                                           | (2)                        | –                                 | (134)                 |
| Employee share option scheme:                             |                        |                                        |                                             |                            |                                   |                       |
| – value of services provided                              | –                      | 60                                     | –                                           | –                          | –                                 | 60                    |
| Dividends paid                                            | –                      | –                                      | –                                           | (262)                      | –                                 | (262)                 |
| <b>Balance at 30 June 2014</b>                            | 531                    | 5,454                                  | 520                                         | (8,356)                    | (182)                             | (2,033)               |

# Consolidated interim statement of financial position

|                                                                          | Note | At<br>30 June 2014<br>(Unaudited)<br>€ '000 | At<br>30 June 2013<br>(Unaudited)<br>€ '000 | At<br>31 December 2013<br>€ '000 |
|--------------------------------------------------------------------------|------|---------------------------------------------|---------------------------------------------|----------------------------------|
| <b>Assets</b>                                                            |      |                                             |                                             |                                  |
| <b>Non-current assets</b>                                                |      |                                             |                                             |                                  |
| Intangible assets – Goodwill                                             |      | 1,763                                       | 1,011                                       | 1,793                            |
| Intangible assets – Other                                                |      | 570                                         | 408                                         | 507                              |
| Property, plant and equipment                                            |      | 970                                         | 1,080                                       | 1,088                            |
| Deferred tax assets                                                      |      | 2,768                                       | 4,019                                       | 2,628                            |
| Available-for-sale financial assets                                      |      | 635                                         | 300                                         | 485                              |
| Other receivables                                                        |      | 466                                         | 316                                         | 500                              |
|                                                                          |      | 7,172                                       | 7,134                                       | 7,001                            |
| <b>Current assets</b>                                                    |      |                                             |                                             |                                  |
| Inventories                                                              |      | –                                           | –                                           | –                                |
| Trade and other receivables                                              |      | 12,472                                      | 11,840                                      | 10,819                           |
| Current tax assets                                                       |      | 190                                         | 177                                         | 190                              |
| Cash and cash equivalents                                                | 12   | 421                                         | 334                                         | 1,747                            |
|                                                                          |      | 13,083                                      | 12,351                                      | 12,756                           |
| <b>Total assets</b>                                                      |      | <b>20,255</b>                               | <b>19,485</b>                               | <b>19,757</b>                    |
| <b>Equity</b>                                                            |      |                                             |                                             |                                  |
| <b>Capital and reserves attributable to the Company's equity holders</b> |      |                                             |                                             |                                  |
| Share capital                                                            | 9    | 531                                         | 531                                         | 531                              |
| Fair value and other reserves                                            |      | 5,454                                       | 5,542                                       | 5,526                            |
| Cumulative translation reserve                                           |      | 520                                         | 453                                         | 503                              |
| Retained earnings                                                        |      | (8,356)                                     | (9,776)                                     | (6,600)                          |
|                                                                          |      | (1,851)                                     | (3,250)                                     | (40)                             |
| Non-controlling interest                                                 |      | (182)                                       | (76)                                        | (51)                             |
| <b>Total equity</b>                                                      |      | <b>(2,033)</b>                              | <b>(3,326)</b>                              | <b>(91)</b>                      |
| <b>Liabilities</b>                                                       |      |                                             |                                             |                                  |
| <b>Non-current liabilities</b>                                           |      |                                             |                                             |                                  |
| Retirement benefit obligations                                           | 10   | 6,857                                       | 8,131                                       | 4,796                            |
| Provisions                                                               |      | 313                                         | 644                                         | 561                              |
|                                                                          |      | 7,170                                       | 8,775                                       | 5,357                            |
| <b>Current liabilities</b>                                               |      |                                             |                                             |                                  |
| Trade and other payables                                                 |      | 8,592                                       | 8,447                                       | 8,365                            |
| Borrowings                                                               |      | 4,568                                       | 3,796                                       | 4,483                            |
| Provisions                                                               |      | 1,958                                       | 1,793                                       | 1,643                            |
|                                                                          |      | 15,118                                      | 14,036                                      | 14,491                           |
| <b>Total liabilities</b>                                                 |      | <b>22,288</b>                               | <b>22,811</b>                               | <b>19,848</b>                    |
| <b>Total equity and liabilities</b>                                      |      | <b>20,255</b>                               | <b>19,485</b>                               | <b>19,757</b>                    |

These consolidated interim financial statements have been approved for issue by the Board of Directors on 15 September 2014.

# Consolidated interim statement of cash flows

|                                                   | Note | At<br>30 June 2014<br>(Unaudited)<br>£'000 | At<br>30 June 2013<br>(Unaudited)<br>£'000 | At<br>31 December 2013<br>£'000 |
|---------------------------------------------------|------|--------------------------------------------|--------------------------------------------|---------------------------------|
| <b>Cash flow from operating activities</b>        |      |                                            |                                            |                                 |
| Cash used in operations                           | 11   | (745)                                      | (1,908)                                    | (355)                           |
| Interest paid                                     |      | (53)                                       | (60)                                       | (120)                           |
| Tax received                                      |      | –                                          | –                                          | 225                             |
| Net cash used in operating activities             |      | (798)                                      | (1,968)                                    | (250)                           |
| <b>Cash flow from investing activities</b>        |      |                                            |                                            |                                 |
| Acquisition of Subsidiary                         |      | –                                          | –                                          | (140)                           |
| Purchase of property, plant and equipment (PPE)   |      | (134)                                      | (81)                                       | (297)                           |
| Proceeds from sale of PPE                         |      | 6                                          | 8                                          | 13                              |
| Intangible assets expenditure                     |      | (61)                                       | (93)                                       | (267)                           |
| Investment in available-for-sale asset            |      | (150)                                      | –                                          | (185)                           |
| Interest received                                 |      | –                                          | –                                          | 4                               |
| Net cash used in investing activities             |      | (339)                                      | (166)                                      | (872)                           |
| <b>Cash flow from financing activities</b>        |      |                                            |                                            |                                 |
| Proceeds from issuance of ordinary shares         |      | –                                          | 784                                        | 784                             |
| Proceeds from/(repayment of) invoice discounting  |      | 969                                        | (150)                                      | 18                              |
| Dividends paid                                    |      | (262)                                      | –                                          | (257)                           |
| Net cash generated from financing activities      |      | 707                                        | 634                                        | 545                             |
| <b>Net decrease in cash and cash equivalents</b>  |      | (430)                                      | (1,500)                                    | (577)                           |
| Cash and cash equivalents at beginning of period  |      | (2,130)                                    | (1,538)                                    | (1,538)                         |
| Exchange (losses)/gains on Euro bank accounts     |      | (12)                                       | 14                                         | (15)                            |
| <b>Cash and cash equivalents at end of period</b> | 12   | (2,572)                                    | (3,024)                                    | (2,130)                         |

# Notes to the consolidated interim financial statements

## 1. General information

Christie Group plc is the parent undertaking of a group of companies covering a range of related activities. These fall into two divisions – Professional Business Services and Stock & Inventory Systems & Services. Professional Business Services principally covers business valuation, consultancy and agency, mortgage and insurance services, and business appraisal. Stock & Inventory Systems & Services covers stock audit and counting, compliance and food safety audits and inventory preparation and valuation, hospitality and cinema software.

## 2. Basis of preparation

The interim financial information in this report has been prepared using accounting policies consistent with IFRS as adopted by the European Union. IFRS is subject to amendment and interpretation by the International Accounting Standards Board (IASB) and the IFRS Interpretations Committee (IFRIC) and there is an ongoing process of review and endorsement by the European Commission. The financial information has been prepared on the basis of IFRS that the Directors expect to be adopted by the European Union and applicable as at 31 December 2014.

The accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2013, except for those noted below and except for the adoption of new standards and interpretations effective as of 1 January 2014. Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

Several new standards and amendments apply for the first time in 2014. However, they do not materially impact the annual consolidated financial statements of the Group or the interim condensed consolidated financial statements of the Group.

### Non-statutory accounts

These consolidated interim financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting'. The financial information for the period ended 30 June 2014 set out in this interim report does not constitute the Group's statutory accounts for that period. The statutory accounts for the year ended 31 December 2013 have been delivered to the Registrar of Companies. The auditors reported on those accounts; their report was unqualified, did not contain a statement under either section 498(2) or section 498(3) of the Companies Act 2006 and did not include references to any matters to which the auditor drew attention by way of emphasis. The financial information for the periods ended 30 June 2014 and 30 June 2013 is unaudited.

## 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are consistent with those applied to the consolidated financial statements for the year ended 31 December 2013.

## Notes to the consolidated interim financial statements continued

### 4. Segment information

The Group is organised into two main business segments: Professional Business Services and Stock & Inventory Systems & Services.

The reportable segment results for continuing operations for the period ended 30 June 2014 are as follows:

|                                        | Professional<br>Business Services<br>£'000 | Stock & Inventory<br>Systems & Services<br>£'000 | Other<br>£'000 | Group<br>£'000 |
|----------------------------------------|--------------------------------------------|--------------------------------------------------|----------------|----------------|
| Total gross segment revenue            | 14,562                                     | 14,896                                           | 1,239          | 30,697         |
| Inter-segment revenue                  | (52)                                       | –                                                | (1,239)        | (1,291)        |
| <b>Revenue</b>                         | <b>14,510</b>                              | <b>14,896</b>                                    | <b>–</b>       | <b>29,406</b>  |
| <b>Operating profit</b>                | <b>831</b>                                 | <b>264</b>                                       | <b>(280)</b>   | <b>815</b>     |
| Net finance charge                     |                                            |                                                  |                | (177)          |
| <b>Profit before tax</b>               |                                            |                                                  |                | <b>638</b>     |
| Taxation                               |                                            |                                                  |                | (311)          |
| <b>Profit for the period after tax</b> |                                            |                                                  |                | <b>327</b>     |

The reportable segment results for continuing operations for the period ended 30 June 2013 are as follows:

|                                                         | Professional<br>Business Services<br>£'000 | Stock & Inventory<br>Systems & Services<br>£'000 | Other<br>£'000 | Group<br>£'000 |
|---------------------------------------------------------|--------------------------------------------|--------------------------------------------------|----------------|----------------|
| Total gross segment revenue                             | 13,152                                     | 12,602                                           | 1,163          | 26,917         |
| Inter-segment revenue                                   | (52)                                       | –                                                | (1,163)        | (1,215)        |
| <b>Revenue</b>                                          | <b>13,100</b>                              | <b>12,602</b>                                    | <b>–</b>       | <b>25,702</b>  |
| <b>Operating (loss)/profit before exceptional items</b> | <b>(923)</b>                               | <b>766</b>                                       | <b>(116)</b>   | <b>(273)</b>   |
| Exceptional items                                       | (396)                                      | –                                                | –              | (396)          |
| <b>Operating (loss)/profit after exceptional items</b>  | <b>(1,319)</b>                             | <b>766</b>                                       | <b>(116)</b>   | <b>(669)</b>   |
| Net finance charges                                     |                                            |                                                  |                | (60)           |
| <b>Loss before tax</b>                                  |                                            |                                                  |                | <b>(729)</b>   |
| Taxation                                                |                                            |                                                  |                | (67)           |
| <b>Loss for the period after tax</b>                    |                                            |                                                  |                | <b>(796)</b>   |

#### 4. Segment information continued

The reportable segment results for continuing operations for the year ended 31 December 2013 are as follows:

|                                                         | Professional<br>Business Services<br>£'000 | Stock & Inventory<br>Systems & Services<br>£'000 | Other<br>£'000 | Group<br>£'000 |
|---------------------------------------------------------|--------------------------------------------|--------------------------------------------------|----------------|----------------|
| Total gross segment revenue                             | 28,404                                     | 25,854                                           | 2,473          | 56,731         |
| Inter-segment revenue                                   | (104)                                      | –                                                | (2,473)        | (2,577)        |
| <b>Revenue</b>                                          | <b>28,300</b>                              | <b>25,854</b>                                    | <b>–</b>       | <b>54,154</b>  |
| <b>Operating profit/(loss) before exceptional items</b> | <b>936</b>                                 | <b>1,100</b>                                     | <b>(469)</b>   | <b>1,567</b>   |
| Net finance (costs) /credit                             | (442)                                      | –                                                | –              | (442)          |
| <b>Operating profit/(loss) after exceptional items</b>  | <b>494</b>                                 | <b>1,100</b>                                     | <b>(469)</b>   | <b>1,125</b>   |
| Net finance charge                                      | (455)                                      | (128)                                            | (1)            | (584)          |
| <b>Profit before tax</b>                                |                                            |                                                  |                | <b>541</b>     |
| Taxation                                                |                                            |                                                  |                | (351)          |
| <b>Profit for the year after tax</b>                    |                                            |                                                  |                | <b>190</b>     |

The Group is not reliant on any key customers.

#### 5. Taxation

During the period, as a result of the change in the UK corporation tax rate, the opening deferred tax balances have been re-measured. Deferred tax assets recognised at 1 January 2014 which had been measured at 21% at 31 December 2013 have been re-measured using the enacted rate that will apply at 31 December 2014 (20%).

Deferred tax assets have been recognised in respect of tax losses and other temporary differences giving rise to deferred tax assets where it is probable that these assets will be recovered.

The tax on the Group's profit/(loss) before tax differs from the theoretical amount that would arise using the standard rate of corporation tax in the UK of 21% due to £125,000 arising from the reduction in the value of the brought forward deferred tax asset and a further £15,000 arising from other movements in the deferred tax asset.

## Notes to the consolidated interim financial statements continued

### 6. Discontinued operation

On 31 January 2013, Christie + Co FZ LLC, a 95% owned subsidiary of Christie Group plc, ceased trading following the Board's decision to voluntarily liquidate the operation. The operations of Christie + Co FZ LLC have been classified as a discontinued operation for the period ended 30 June 2013.

The results of Christie + Co FZ LLC are as follows:

|                                                                  | Half year to<br>30 June 2014<br>(Unaudited)<br>£'000 | Half year to<br>30 June 2013<br>(Unaudited)<br>£'000 | Year ended<br>31 December 2013<br>£'000 |
|------------------------------------------------------------------|------------------------------------------------------|------------------------------------------------------|-----------------------------------------|
| <b>Revenue</b>                                                   | –                                                    | 9                                                    | 9                                       |
| Employee benefit expenses                                        | –                                                    | –                                                    | –                                       |
|                                                                  | –                                                    | 9                                                    | 9                                       |
| Other operating expenses                                         | –                                                    | (38)                                                 | (38)                                    |
| <b>Operating loss</b>                                            | –                                                    | (29)                                                 | (29)                                    |
| Finance costs                                                    | –                                                    | –                                                    | –                                       |
| <b>Loss from discontinued operations</b>                         | –                                                    | (29)                                                 | (29)                                    |
| <b>Total comprehensive (losses) from discontinued operations</b> | –                                                    | (29)                                                 | (29)                                    |

### 7. Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period, which excludes the shares held in the Employee Share Ownership Plan (ESOP) trust.

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has only one category of potential dilutive ordinary shares: share options.

The calculation is performed for the share options to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

|                                                                                        | Half year to<br>30 June 2014<br>£'000 | Half year to<br>30 June 2013<br>£'000 | Year ended<br>31 December 2013<br>£'000 |
|----------------------------------------------------------------------------------------|---------------------------------------|---------------------------------------|-----------------------------------------|
| Profit/(loss) from continuing operations attributable to equity holders of the Company | 458                                   | (796)                                 | 241                                     |
| (Loss) from discontinued operations attributable to equity holders of the Company      | –                                     | (28)                                  | (29)                                    |
| Profit/(loss) from total operations attributable to equity holders of the Company      | 458                                   | (824)                                 | 212                                     |

|                                                                           | 30 June 2014<br>Thousands | 30 June 2013<br>Thousands | 31 December 2013<br>Thousands |
|---------------------------------------------------------------------------|---------------------------|---------------------------|-------------------------------|
| Weighted average number of ordinary shares in issue                       | 26,379                    | 25,292                    | 25,889                        |
| Adjustment for share options                                              | 1,133                     | 263                       | 466                           |
| Weighted average number of ordinary shares for diluted earnings per share | 27,512                    | 25,555                    | 26,355                        |

## 7. Earnings per share continued

|                                         | 30 June 2014<br>Pence | 30 June 2013<br>Pence | 31 December 2013<br>Pence |
|-----------------------------------------|-----------------------|-----------------------|---------------------------|
| <b>Basic earnings per share</b>         |                       |                       |                           |
| Continuing operations                   | 1.74                  | (3.15)                | 0.93                      |
| Discontinued operations                 | –                     | (0.11)                | (0.11)                    |
| <b>Total operations</b>                 | <b>1.74</b>           | <b>(3.26)</b>         | <b>0.82</b>               |
| <b>Fully diluted earnings per share</b> |                       |                       |                           |
| Continuing operations                   | 1.66                  | (3.15)                | 0.91                      |
| Discontinued operations                 | –                     | (0.11)                | (0.11)                    |
| <b>Total operations</b>                 | <b>1.66</b>           | <b>(3.26)</b>         | <b>0.80</b>               |

## 8. Dividends

A final dividend in respect of the year ended 31 December 2013 of 1.0p per share, amounting to a total dividend of £262,000, was approved and paid to the Christie Group plc registrar on 27 June 2014. The funds were transferred to shareholders on 04 July 2014.

An interim dividend in respect of 2014 of 0.75p per share, amounting to a dividend of £199,000, was declared by the directors at their meeting on 10 September 2014. These financial statements do not reflect this dividend payable.

The dividend of 0.75p per share will be payable to shareholders on the record on 26 September 2014. The ex-dividend date will be 24 September 2014. The dividend will be paid on 17 October 2014.

## 9. Share capital

| Ordinary shares of 2p each            | 30 June 2014 |       | 30 June 2013 |       | 31 December 2013 |       |
|---------------------------------------|--------------|-------|--------------|-------|------------------|-------|
|                                       | Number       | £'000 | Number       | £'000 | Number           | £'000 |
| Authorised:                           |              |       |              |       |                  |       |
| At 1 January, 30 June and 31 December | 30,000,000   | 600   | 30,000,000   | 600   | 30,000,000       | 600   |
| Allotted and fully paid:              |              |       |              |       |                  |       |
| At beginning of period                | 26,526,729   | 531   | 25,263,551   | 505   | 25,263,551       | 505   |
| Issue of shares                       | –            | –     | 1,263,178    | 26    | 1,263,178        | 26    |
| At end of period                      | 26,526,729   | 531   | 26,526,729   | 531   | 26,526,729       | 531   |

The Company has one class of ordinary shares which carry no right to fixed income.

During 2013, the Company placed 1,263,178 new 2p Ordinary shares during the period. The shares were placed at 62p per share, raising a total of £784,000.

### Investment in own shares

The Group has established an Employee Share Ownership Plan (ESOP) trust in order to meet its future contingent obligations under the Group's share option schemes. The ESOP purchases shares in the market for distribution at a later date in accordance with the terms of the Group's share option schemes. The rights to dividend on the shares held have been waived.

At 30 June 2014 advances by the Group to the ESOP to finance the purchase of ordinary shares during the period were £135,000 (30 June 2013: £nil; 31 December 2013: £39,000). The market value at 30 June 2014 of the ordinary shares held in the ESOP was £309,000 (30 June 2013: £57,000; 31 December 2013: £121,000). The investment in own shares represents 238,000 shares (30 June 2013: 91,000; 31 December 2013: 151,000) with a nominal value of 2p each.

## 10. Retirement benefit obligations

The Group operates two defined benefit schemes (closed to new members) providing pensions on final pensionable pay. The contributions are determined by qualified actuaries on the basis of triennial valuations using the projected unit method.

When a member retires, the pension and any spouse's pension is either secured by an annuity contract or paid from the managed fund. Assets of the schemes are reduced by the purchase price of any annuity purchase and the benefits no longer regarded as liabilities of the scheme.

The amounts recognised in the statement of comprehensive income and the movement in the liability recognised in the statement of financial position have been based on the forecast position for the year ended 31 December 2014 after adjusting for the actual contributions to be paid in the period.

The movement in the liability recognised in the statement of financial position is as follows:

|                                                   | Half year to<br>30 June 2014<br>£'000 | Half year to<br>30 June 2013<br>£'000 | Year ended<br>31 December 2013<br>£'000 |
|---------------------------------------------------|---------------------------------------|---------------------------------------|-----------------------------------------|
| Beginning of the period                           | 4,796                                 | 10,000                                | 10,000                                  |
| Expenses included in the employee benefit expense | 284                                   | 348                                   | 567                                     |
| Contributions paid                                | (740)                                 | (718)                                 | (1,400)                                 |
| Finance costs                                     | 124                                   | 8                                     | 468                                     |
| Actuarial losses/(gains) recognised               | 2,393                                 | (1,499)                               | (4,839)                                 |
| <b>End of the period</b>                          | <b>6,857</b>                          | <b>8,139</b>                          | <b>4,796</b>                            |

The amounts recognised in the income statement and statement of comprehensive income are as follows:

|                                                              | Half year to<br>30 June 2014<br>£'000 | Half year to<br>30 June 2013<br>£'000 | Year ended<br>31 December 2013<br>£'000 |
|--------------------------------------------------------------|---------------------------------------|---------------------------------------|-----------------------------------------|
| Current service cost                                         | 284                                   | 340                                   | 567                                     |
| <b>Total included in employee benefit expenses</b>           | <b>284</b>                            | <b>340</b>                            | <b>567</b>                              |
| Net interest cost                                            | 124                                   | 8                                     | 468                                     |
| <b>Total included in finance costs</b>                       | <b>124</b>                            | <b>8</b>                              | <b>468</b>                              |
| Actuarial (losses)/gains                                     | (2,393)                               | 1,499                                 | 4,839                                   |
| <b>Total included in other comprehensive income/(losses)</b> | <b>(2,393)</b>                        | <b>1,499</b>                          | <b>4,839</b>                            |

The principal actuarial assumptions used were as follows:

|                                              | Half year to<br>30 June 2014<br>% | Half year to<br>30 June 2013<br>% | Year ended<br>31 December 2013<br>% |
|----------------------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|
| Inflation rate                               | 3.2                               | 3.2 – 3.3                         | 3.2 – 3.3                           |
| Discount rate/expected return on plan assets | 4.75                              | 5.0 – 6.5                         | 5.0                                 |
| Future salary increases                      | 3.2                               | 3.2 – 3.3                         | 3.2 – 3.3                           |
| Future pension increases                     | 2.3 – 3.5                         | 2.5 – 3.5                         | 2.5 – 3.5                           |

Assumptions regarding future mortality experience were consistent with those disclosed in the financial statements for the year ended 31 December 2013.

## 11. Note to the cash flow statement

### Cash (used in)/generated from operations

|                                                                                              | Half year to<br>30 June 2014<br>£'000 | Half year to<br>30 June 2013<br>£'000 | Year ended<br>31 December 2013<br>£'000 |
|----------------------------------------------------------------------------------------------|---------------------------------------|---------------------------------------|-----------------------------------------|
| <b>Continuing operations</b>                                                                 |                                       |                                       |                                         |
| Profit/(loss) for the period                                                                 | 327                                   | (796)                                 | 190                                     |
| Adjustments for:                                                                             |                                       |                                       |                                         |
| – Taxation                                                                                   | 311                                   | 67                                    | 351                                     |
| – Finance costs                                                                              | 53                                    | 60                                    | 116                                     |
| – Depreciation                                                                               | 213                                   | 285                                   | 411                                     |
| – Amortisation of intangible assets                                                          | 60                                    | 23                                    | 153                                     |
| – Profit on sale of property, plant and equipment                                            | (1)                                   | (28)                                  | (42)                                    |
| – Foreign currency translation                                                               | 10                                    | 20                                    | 102                                     |
| – Increase/(decrease) in provisions                                                          | 67                                    | (439)                                 | (672)                                   |
| – Movement in share option charge                                                            | 60                                    | 43                                    | 61                                      |
| – Retirement benefits                                                                        | (332)                                 | (370)                                 | (365)                                   |
| – Decrease/ (increase) in non-current other receivables                                      | 34                                    | –                                     | (184)                                   |
| Changes in working capital (excluding the effects of exchange differences on consolidation): |                                       |                                       |                                         |
| – Decrease in inventories                                                                    | –                                     | 1                                     | 1                                       |
| – Decrease in trade and other receivables                                                    | (1,653)                               | (1,198)                               | (9)                                     |
| – Increase /(decrease) in trade and other payables                                           | 106                                   | 771                                   | (121)                                   |
| <b>Cash used in continuing operations</b>                                                    | <b>(745)</b>                          | <b>(1,561)</b>                        | <b>(8)</b>                              |
| <b>Discontinued operations</b>                                                               |                                       |                                       |                                         |
| (Loss) for the period                                                                        | –                                     | (29)                                  | (29)                                    |
| Adjustments for:                                                                             |                                       |                                       |                                         |
| – Finance costs                                                                              | –                                     | –                                     | –                                       |
| – Depreciation                                                                               | –                                     | –                                     | –                                       |
| – Loss on sale of property, plant and equipment                                              | –                                     | 24                                    | 24                                      |
| – Foreign currency translation                                                               | –                                     | 1                                     | 1                                       |
| Changes in working capital (excluding the effects of exchange differences on consolidation): |                                       |                                       |                                         |
| – Decrease in trade and other receivables                                                    | –                                     | 28                                    | 28                                      |
| – Decrease in trade and other payables                                                       | –                                     | (371)                                 | (371)                                   |
| <b>Cash used in discontinued operations</b>                                                  | <b>–</b>                              | <b>(347)</b>                          | <b>(347)</b>                            |
| <b>Cash used in operations</b>                                                               | <b>(745)</b>                          | <b>(1,908)</b>                        | <b>(355)</b>                            |

## Notes to the consolidated interim financial statements continued

### 12. Cash and cash equivalents

Cash and cash equivalents include the following for the purposes of the cash flow statement:

|                           | Half year to<br>30 June 2014<br>£'000 | Half year to<br>30 June 2013<br>£'000 | Year ended<br>31 December 2013<br>£'000 |
|---------------------------|---------------------------------------|---------------------------------------|-----------------------------------------|
| Cash and cash equivalents | 421                                   | 334                                   | 1,747                                   |
| Bank overdrafts           | (2,993)                               | (3,358)                               | (3,877)                                 |
|                           | (2,572)                               | (3,024)                               | (2,130)                                 |

### 13. Related-party transactions

There is no controlling interest in the Group's shares.

During the period rentals of £159,000 (30 June 2013: £155,000; 31 December 2013: £310,000) were paid to Carmelite Property Limited, a company incorporated in England and Wales, and jointly owned by The Christie Group Pension and Assurance Scheme, The Venners Retirement Benefit Fund and The Fitzroy Square Pension Fund, by Christie Group plc in accordance with the terms of a long-term lease agreement.

### 14. Publication of Interim Report

The 2014 Interim Financial Statements are available on the Company's website [www.christiegroup.com](http://www.christiegroup.com)

# Company information

## Board of directors

|               |                               |
|---------------|-------------------------------|
| Philip Gwyn   | Chairman                      |
| David Rugg    | Chief Executive               |
| Dan Prickett  | Chief Financial Officer       |
| Chris Day     | Executive Director            |
| Paul Harding  | Executive Director            |
| Tony Chambers | Senior Non-executive Director |
| Pommy Sarwal  | Non-executive Director        |

## Secretary

Dan Prickett ACA

## Registered office

Whitefriars House  
6 Carmelite Street  
London EC4Y 0BS

## Registered number

1471939

## Website

Investor and shareholder-related information can be found on our website at: [www.christiegroup.com](http://www.christiegroup.com)

## Nominated adviser and broker

Charles Stanley Securities

## Principal solicitors

Royds  
SNR Denton

## Auditors

Nexia Smith & Williamson Audit

## Financial calendar

### Announcements

Preliminary full-year results for 2014 April 2015

### Half-year dividend 2014

|              |                   |
|--------------|-------------------|
| Ex-dividend  | 24 September 2014 |
| Record date  | 26 September 2014 |
| Payment date | 17 October 2014   |

Dates are correct at the time of printing, but are subject to change.

## Registrars

All administrative enquiries relating to shareholdings and requests to receive corporate documents by e-mail should, in the first instance, be directed to:

Capita Asset Services  
The Registry  
34 Beckenham Road  
Beckenham  
Kent  
BR3 4TU

0871 664 0300 (calls cost 10 pence per minute plus network extras. Lines are open from 8:30am to 5:30pm Mon – Fri) from the UK and +44 (0) 20 8639 3399 from overseas.

[shareholderenquiries@capitaregistrars.co.uk](mailto:shareholderenquiries@capitaregistrars.co.uk)

Shareholders who receive duplicate sets of company mailings because they have multiple accounts should write to Capita Asset Services to have their accounts amalgamated.

# Shareholder information

## Online documents

An electronic copy of this document is available in the Reports section on our website at:  
[www.christiegroup.com/cgroup/en/investors/reports](http://www.christiegroup.com/cgroup/en/investors/reports)

## Voting online and the shareholder portal – [www.capitashareportal.com](http://www.capitashareportal.com)

You will need your investor code, which can be found on your share certificate(s) to register for the shareholder portal.

Once you have registered, you can immediately:

- Cast your proxy vote online.
- Elect to receive shareholder communication electronically.

And, after you have activated your account, you can benefit from a number of other online services:

- View your holding balance and indicative share price and valuation.
- View transactions on your holding and dividend payments you have received.
- Update your address or register a bank mandate instruction to have dividends paid directly to your bank account.
- Access a wide range of shareholder information including downloadable forms.

If you need any help with voting online, please contact the Capita Asset Services Shareholders Helpline, either:

- by phone on 0871 664 0391 from the UK (calls cost 10p per minute plus network extras. Lines are open between 9am and 5:30pm, Monday – Friday) or from overseas on +44 (0) 20 8639 3367; or
- by e-mail at [shareholderenquiries@capitaregistrars.co.uk](mailto:shareholderenquiries@capitaregistrars.co.uk)

## ShareGift

ShareGift is a charity share donation scheme for shareholders who may wish to dispose of a small number of shares where the market value makes it uneconomic to sell them on a commission basis. The scheme is administered by the Orr Mackintosh Foundation. For further information, please contact the foundation: 020 7930 3737.

[www.sharegift.org/donorinformation](http://www.sharegift.org/donorinformation)

## Unauthorised brokers (“boiler room” scams)

Shareholders are advised to be wary of any unsolicited advice, offers to buy shares at a discount or offers of free company reports. These are typically from overseas based “brokers” who target UK shareholders offering to sell them what often turns out to be worthless or high risk shares in US or UK investments. These are commonly known as “boiler rooms”.

If you receive any unsolicited investment advice:

- Make sure you get the correct name of the person and organisation.
- Check that they are properly authorised by the FCA before getting involved. You can check at: [www.fca.org.uk/register](http://www.fca.org.uk/register)
- Report the matter to the FCA by calling 0800 111 6768.
- If the calls persist, hang up.

Details of any share dealing facilities that Christie Group endorses will only be included in company mailings.

## Identity theft

Tips for protecting your shares in the company:

- Ensure all your certificates are kept in a safe place or hold your shares electronically in CREST via a nominee.
- Keep correspondence from us and Capita in a safe place and destroy any unwanted correspondence by shredding.
- If you change address, inform Capita in writing or update your address online via the shareholder portal. If you receive a letter from Capita regarding a change of address but have not moved, please contact them immediately.
- Consider having your dividend paid directly into your bank. This will reduce the risk of the cheque being intercepted or lost in the post. If you change your bank account, inform Capita of the details of your new account. You can do this by post or online via the shareholder portal.
- If you are buying or selling shares, only deal with brokers registered and authorised to carry out that type of business.
- Be wary of phone calls or e-mails purporting to come from us or Capita asking you to confirm personal details or details of your investment in our shares. Neither we nor Capita will ever ask you to provide information in this way.

# Directory

## Christie Group plc

Whitefriars House  
6 Carmelite Street  
London EC4Y 0BS  
T: +44 (0) 20 7227 0707  
E: executive@christiegroup.com  
W: www.christiegroup.com

## Christie + Co

**Head Office &  
London International**  
Whitefriars House  
6 Carmelite Street  
London EC4Y 0BS  
T: +44 (0) 20 7227 0700  
E: enquiries@christie.com  
W: www.christie.com and  
www.christiecorporate.com

**Austria – Vienna**  
Stallburggasse 2/3a  
1010 Vienna  
T: +43 (0) 1 / 8 90 53 57-0  
E: vienna@christie.com

**Finland – Helsinki**  
Tammasaarenlaituri 3  
00180 Helsinki  
T: +358 (0) 9 4137 8500  
E: helsinki@christie.com

**France – Bordeaux**  
2 Cors du Juillet  
33664 Bordeaux cedex  
T: +33 (0) 5 56 00 95 09  
E: bordeaux@christie.com

**France – Paris**  
5 rue Meyerbeer  
75009 Paris  
T: +33 (0) 1 53 96 72 72  
E: paris@christie.com

**France – Lyon**  
Immeuble Danica B  
21 avenue Georges Pompidou  
69486 Lyon cedex 03  
T: +33 (0) 4 72 91 30 50  
E: lyon@christie.com

**France – Marseille**  
35 cours Pierre Puget  
13286 Marseille cedex 06  
T: +33 (0) 4 91 29 12 40  
E: marseille@christie.com

**France – Rennes**  
Immeuble "Artemis"  
Parc Monier  
167 route de Lorient  
35000 Rennes  
T: +33 (0) 2 99 59 83 30  
E: rennes@christie.com

**Germany – Berlin**  
Kurfürstendamm 182  
10707 Berlin  
T: +49 (0) 30 / 20 00 96-0  
E: berlin@christie.com

**Germany – Frankfurt**  
Bockenheimer Landstraße 93  
60325 Frankfurt am Main  
T: +49 (0) 69 / 90 74 57-0  
E: frankfurt@christie.com

**Germany – Munich**  
Pfisterstraße 6  
80331 Munich  
T: +49 (0) 89 / 2 00 00 07-0  
E: munich@christie.com

**Ireland – Dublin**  
51a/51b Dawson Street  
Dublin 2  
T: +353 (0) 1 618 2000  
E: dublin@christie.com

**Poland – Warsaw**  
Plocka 10/23  
01-231 Warsaw  
T: +48 (0) 22 305 53 46  
E: warsaw@christie.com

**Spain – Barcelona**  
Paseo de Gracia 11  
Escalera B, 4º 3ª  
08007 Barcelona  
T: +34 93 34 361 61  
E: barcelona@christie.com

## OTHER UNITED KINGDOM OFFICES

**Birmingham**  
Edgbaston House  
3 Duchess Place  
Hagley Road  
Birmingham B16 8NH  
T: +44 (0) 121 456 1222  
E: birmingham@christie.com

**Bristol**  
Embassy House  
Queens Avenue  
Clifton  
Bristol BS8 1SB  
T: +44 (0) 117 946 8500  
E: bristol@christie.com

**Cardiff**  
Brunel House  
2 Fitzalan Road  
Cardiff CF24 0EB  
T: +44 (0) 2920 023 123  
E: cardiff@christie.com

**Edinburgh**  
5 Logie Mill  
Beaverbank Office Park  
Logie Green Road  
Edinburgh EH7 4HG  
T: +44 (0) 131 557 6666  
E: edinburgh@christie.com

**Exeter**  
Kings Wharf  
The Quay  
Exeter EX2 4AN  
T: +44 (0) 1392 285600  
E: exeter@christie.com

**Glasgow**  
120 Bath Street  
Glasgow G2 2EN  
T: +44 (0) 141 352 7300  
E: glasgow@christie.com

**Ipswich**  
Wolsey House  
16-18 Princes Street  
Ipswich IP1 1QT  
T: +44 (0) 1473 256588  
E: ipswich@christie.com

**Leeds**  
Aquis House  
Greek Street  
Leeds LS1 5RU  
T: +44 (0) 113 389 2700  
E: leeds@christie.com

## London

Whitefriars House  
6 Carmelite Street  
London EC4Y 0BS  
T: +44 (0) 20 8370 3100  
E: london@christie.com

## Maidstone

Vaughan Chambers  
4 Tonbridge Road  
Maidstone ME16 8RP  
T: +44 (0) 1622 656000  
E: maidstone@christie.com

## Manchester

Acresfield  
St Ann's Square  
Manchester M2 7HA  
T: +44 (0) 161 833 3311  
E: manchester@christie.com

## Newcastle

Shakespeare House  
18 Shakespeare Street  
Newcastle upon Tyne NE1 6AQ  
T: +44 (0) 191 222 1740  
E: newcastle@christie.com

## Nottingham

Suite 402, Bridlesmith House  
38 Bridlesmith Gate  
Nottingham NG1 2GQ  
T: +44 (0) 115 948 3100  
E: nottingham@christie.com

## Winchester

Star Lane House  
Staple Gardens  
Winchester SO23 8SR  
T: +44 (0) 1962 844455  
E: winchester@christie.com

## Christie Finance

The addresses are the same as  
Christie + Co in each case:

## Head Office

T: 020 7227 0774  
E: enquiries@christiefinance.com  
W: www.christiefinance.com

## Birmingham

T: +44 (0) 121 452 3717  
E: birmingham@christiefinance.com

## Bristol

T: +44 (0) 117 946 8502  
E: bristol@christiefinance.com

## Edinburgh

T: +44 (0) 131 524 3417  
E: edinburgh@christiefinance.com

## Exeter

T: +44 (0) 1392 285612  
E: exeter@christiefinance.com

## Glasgow

T: +44 (0) 141 352 7305  
E: glasgow@christiefinance.com

## Ipswich

T: +44 (0) 1473 234905  
E: ipswich@christiefinance.com

## Leeds

T: +44 (0) 113 389 2714  
E: leeds@christiefinance.com

## London

T: +44 (0) 20 8370 3100  
E: london@christiefinance.com

## Maidstone

T: +44 (0) 1622 656006  
E: maidstone@christiefinance.com

## Manchester

T: +44 (0) 161 833 6901  
E: manchester@christiefinance.com

## Newcastle

T: +44 (0) 191 222 1740  
E: newcastle@christiefinance.com

## Nottingham

T: +44 (0) 115 945 4712  
E: nottingham@christiefinance.com

## Winchester

T: +44 (0) 1962 833818  
E: winchester@christiefinance.com

## Christie Insurance

Whitefriars House  
6 Carmelite Street  
London EC4Y 0BS  
T: +44 (0) 20 7448 8820  
E: enquiries@christieinsurance.com  
W: www.christieinsurance.com

## Llantrisant

1st Floor, Unit 3  
Magden Park  
Green Meadow  
Llantrisant CF72 8XL  
T: +44 (0) 20 7448 8820  
E: enquiries@christieinsurance.com

## Orridge

Essex House  
Astra Centre  
Edinburgh Way  
Harlow CM20 2BN  
T: +44 (0) 1279 775600  
E: contact@orridge.co.uk  
W: www.orridge.co.uk

## Aldridge

Centre House  
Court Parade  
Aldridge WS9 8LT  
T: +44 (0) 1922 472000  
E: contact@orridge.co.uk

## Europe

100 Avenue du Port  
1000 Brussels  
T: +32 (0) 26 46 25 47  
E: contact@orridge.eu  
W: www.orridge.eu

## Germany

Inventory Service GmbH&Co. KG  
Godesberger Allee 189  
53175 Bonn  
T: +49 (0) 228 / 88 60 65-40  
E: sales@orridge.de  
W: www.orridge.de

## Pinders

Pinder House  
249 Upper Third Street  
Milton Keynes MK9 1DS  
T: +44 (0) 1908 350500  
E: info@pinders.co.uk  
W: www.pinders.co.uk and  
www.pinderpack.com

## Venners

Essex House  
Astra Centre  
Edinburgh Way  
Harlow CM20 2BN  
T: +44 (0) 1279 620820  
E: enquiries@venners.co.uk  
W: www.venners.co.uk

## Vennersys

249 Upper Third Street  
Milton Keynes MK9 1DS  
T: +44 (0) 1908 350650  
E: contact@vennersys.com  
W: www.vennersys.co.uk

## North America

200 – 1920 Yonge Street  
Toronto, Ontario  
Canada M4S 3E2  
T: +1 416 572 7784  
E: contact@vennersys.ca  
W: www.vennersys.ca



The paper used in this document contains materials sourced from responsibly managed and sustainable commercial forests, certified in accordance with the FSC® (Forest Stewardship Council).

**Christie Group plc**

Whitefriars House  
6 Carmelite Street  
London EC4Y 0BS  
United Kingdom

T: +44 (0) 20 7227 0707

F: +44 (0) 20 7227 0708

E: [executive@christiegroup.com](mailto:executive@christiegroup.com)

[www.christiegroup.com](http://www.christiegroup.com)

